

FIG. 2

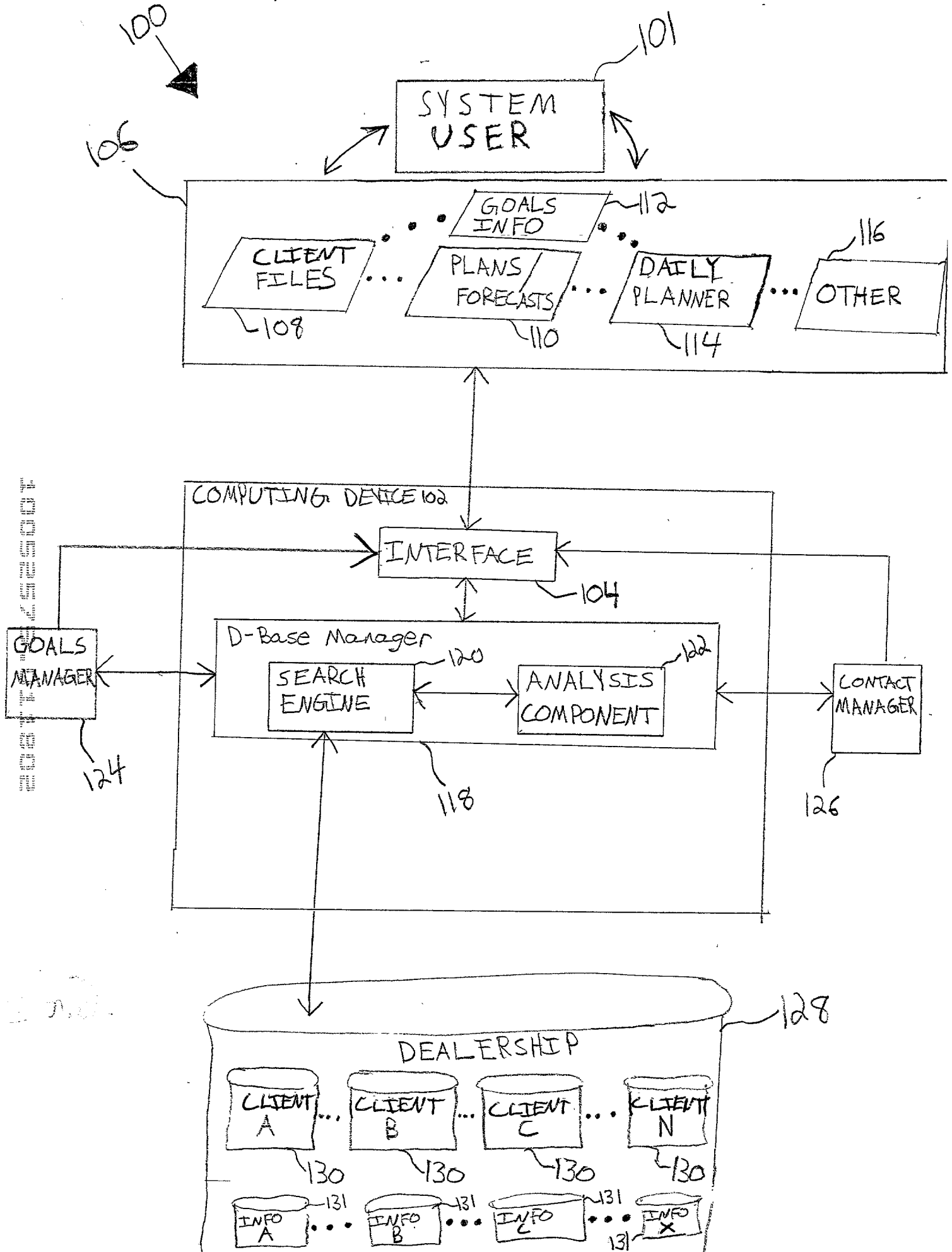


FIG. 3

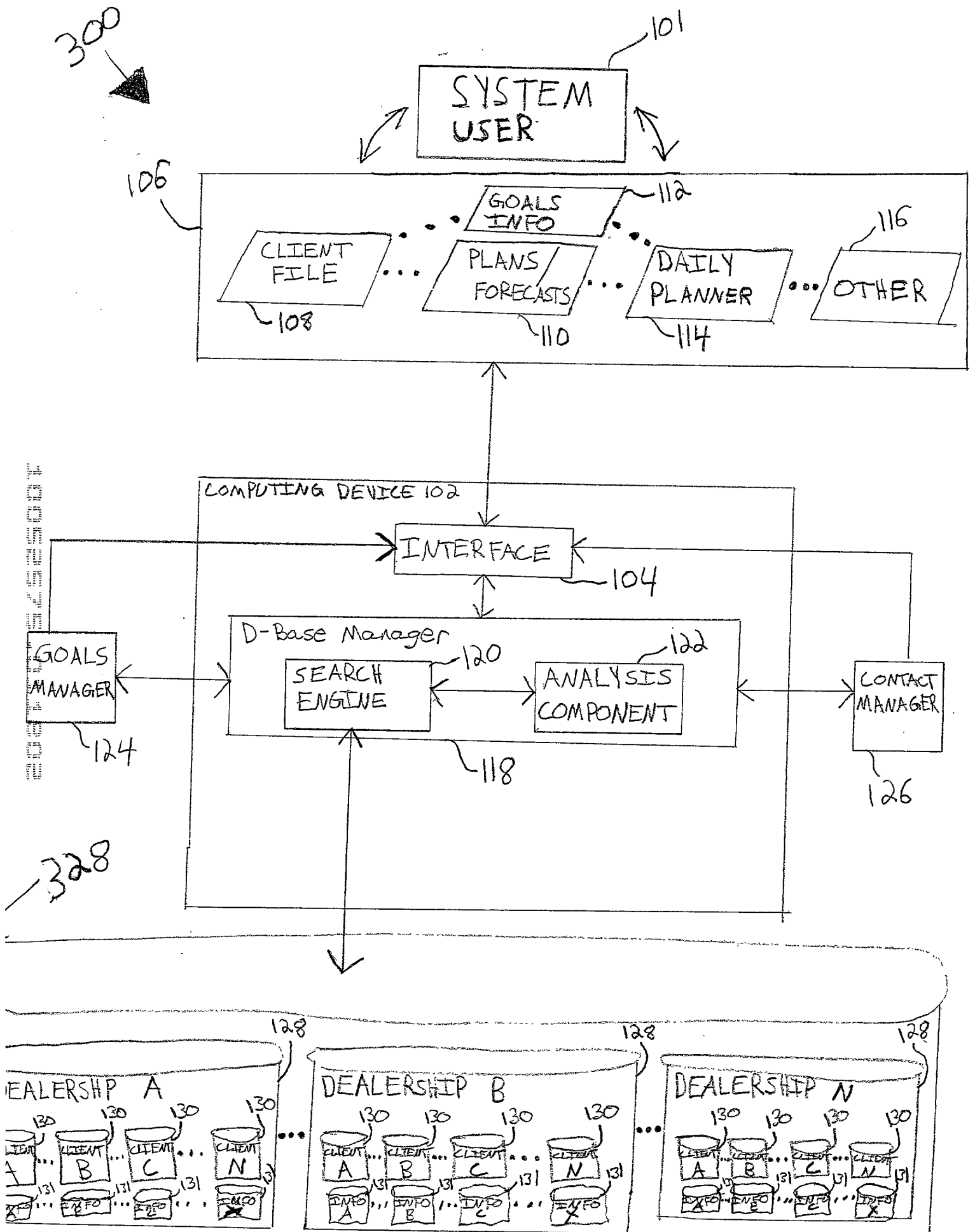


FIG. 4

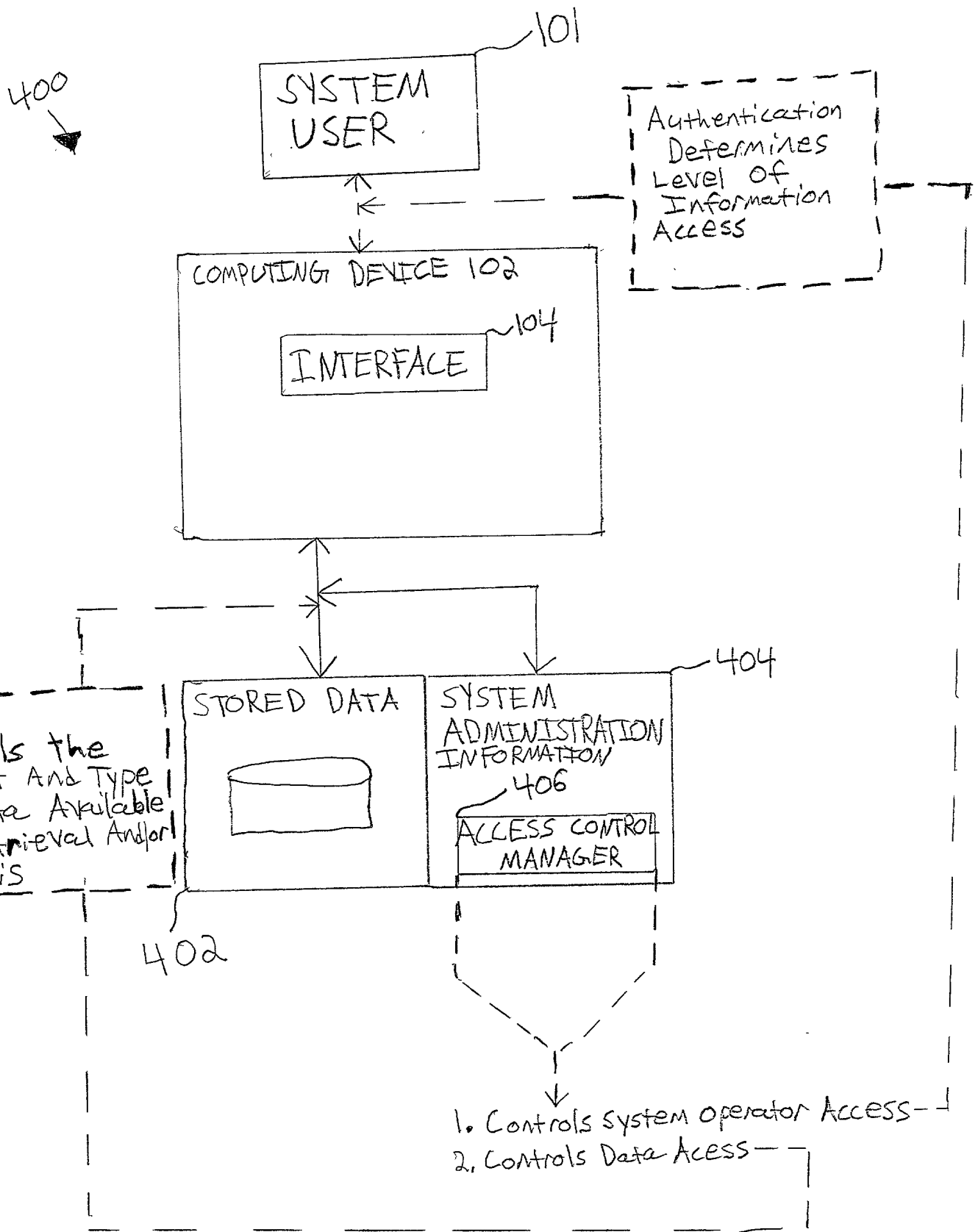


FIG. 5

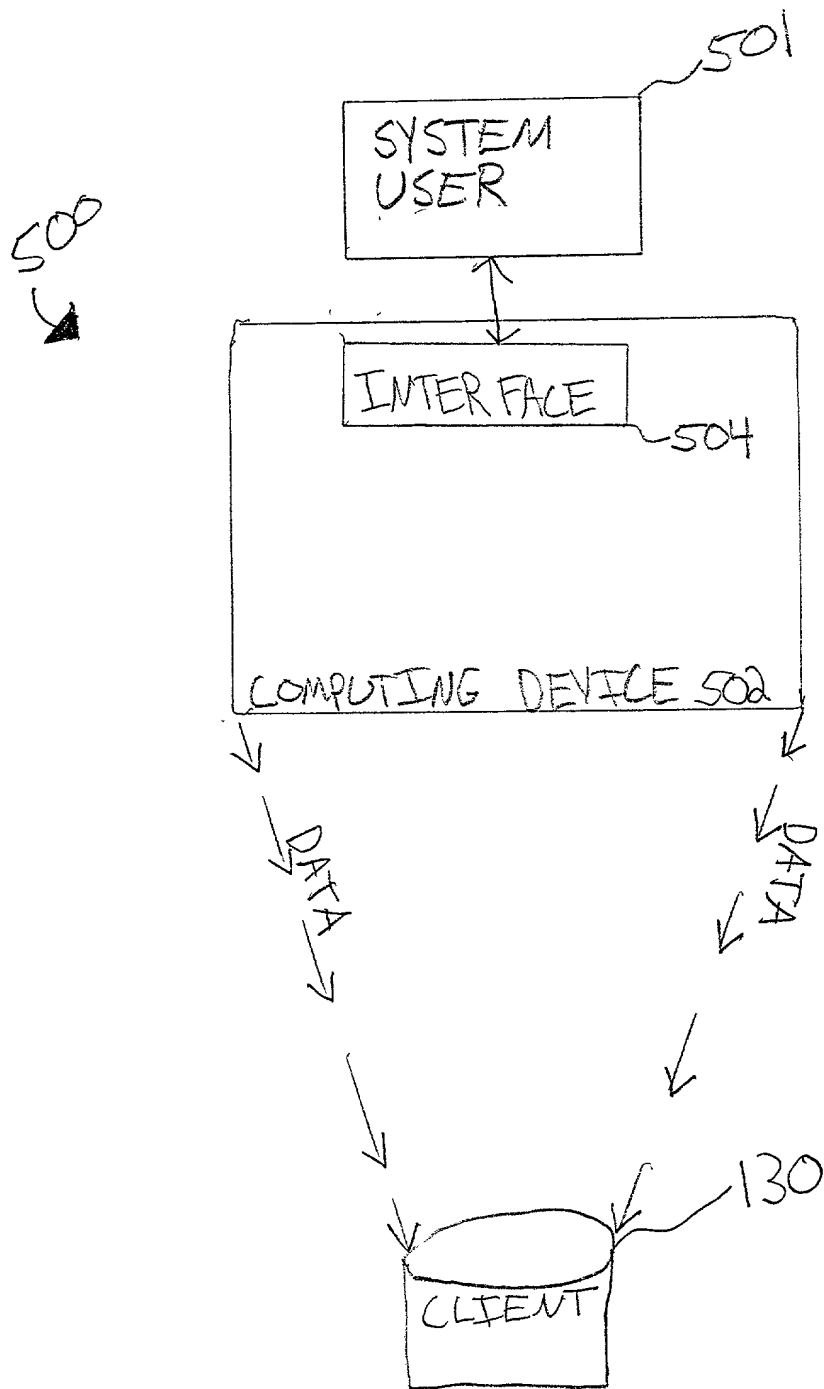


FIG. 6

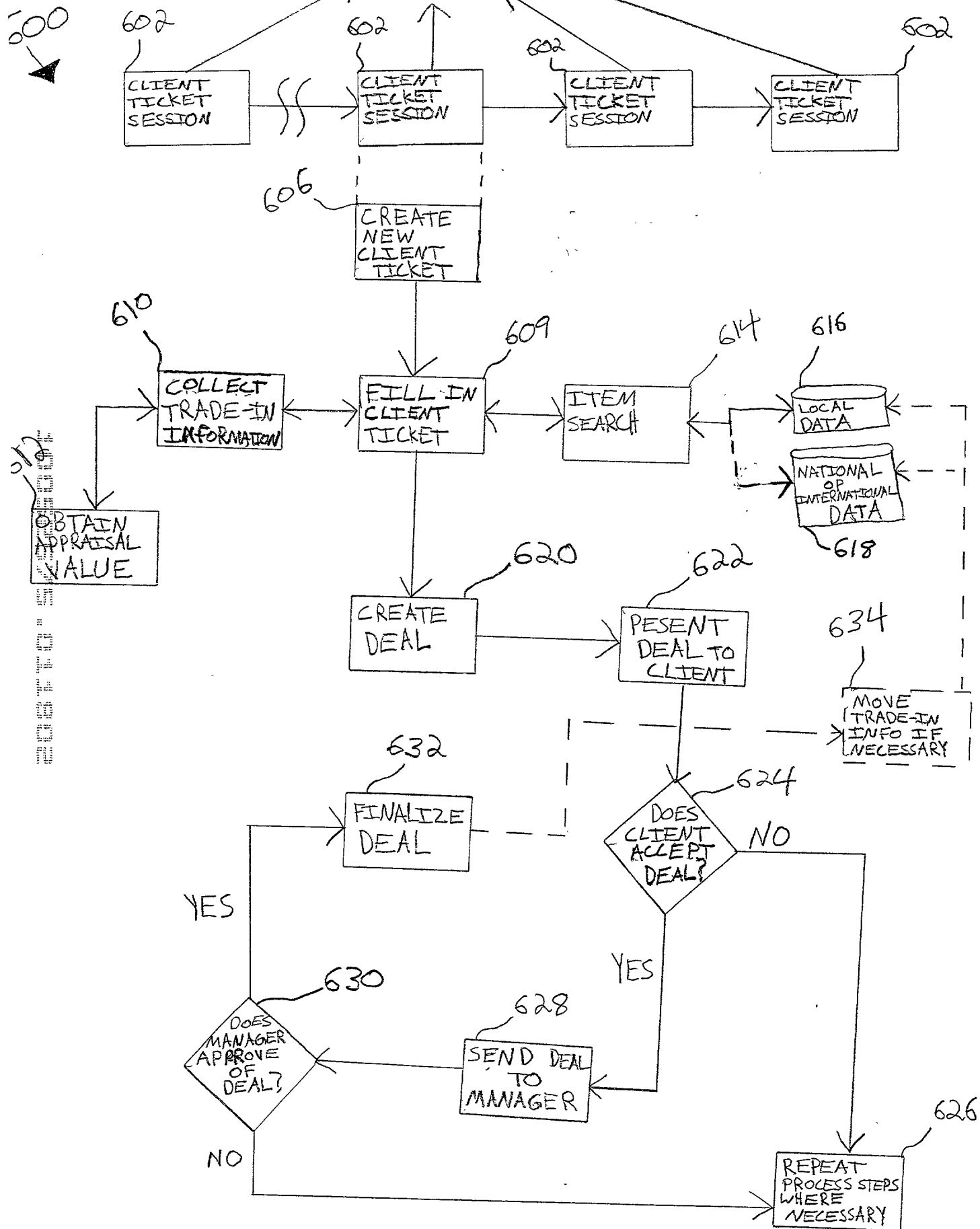


FIG. 7

607

Client Ticket - Microsoft Internet Explorer

File Edit View Favorites Tools Help Send

Back Forward Stop Search Favorites History Print Mail News RSS Feeds

Address http://www.autoclick.com/ClientTicketTools/ClientTicket.asp?ClientTicketID=-1&ClientID=-1 Go Links >>

SUPPORT | CONTACT US | HELP | LOGOUT

AUTOCLICK.com FOR Brad Kennan@Starter Dealership 12/27/2000

Create a New: Find:

NAVIGATE:

- Home
- Planner
- Inbox
- Clients
- Inventory
- Client Tickets
- Deals
- Sales Tools
- Admin

RECENT:

- GREG & DEBBIE DENHOLM
- DEAL #11174
- CT #11202
- DELBERT BECKER
- BRAD BENTON

NEW CLIENT TICKET FOR

CLIENT INFORMATION Search | Create New Client

Company:	<input type="text"/>			Work Phone:	<input type="text"/>
First Name:	<input type="text" value="William"/>			Home Phone:	<input type="text"/>
Last Name:	<input type="text" value="Kennan"/>			Fax:	<input type="text"/>
Home Address:	<input type="text"/>			Mobile:	<input type="text"/>
	<input type="text"/>	<input type="text"/>	<input type="text"/>		
E-Mail Address:	<input type="text"/>				

Instructions:

Enter client information that you would like to search on and then click "Search" or you can simply create a new client by entering in the required, in Red, information and then clicking "Create New Client."

Done Internet

FIG. 8

608

Editing - Microsoft Internet Explorer

EDITING CLIENT - | | | |

Personal Information:

First Name:

Middle Name:

Last Name:

S.S. #:

Title:

Company:

Salesperson: (-Select A Salesperson-)

Status: <- Status ->

BirthDate:

Anniversary:

Exclude from Mailings: ☒

Note:

Home Address: Copy To Mailing Address

Street:

City:

State:

Postal Code:

Mailing Address: Copy To Home Address

Street:

City:

State:

Postal Code:

Email Address:

Phone Numbers:

	Extension	Best time to call:
Home Phone: <input type="text"/>	<input type="text"/>	(-Select One-)
Work Phone: <input type="text"/>	<input type="text"/>	(-Select One-)
Fax: <input type="text"/>	<input type="text"/>	(-Select One-)
Mobile: <input type="text"/>	<input type="text"/>	(-Select One-)
Pagers: <input type="text"/>	<input type="text"/>	(-Select One-)

NOTE: Only either a First or Last Name or Company Name are required.

FIG. 9

641

Client Ticket - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Back Forward Stop Home Search Favorites History

Address http://www.autoclick.com/ClientTicketTools/ClientTicket.asp?ClientTicketID=10329&EmployeeID=5 Go Links >>

SUPPORT | CONTACT US | HELP | LOGOUT

AUTOCLICK.com FOR Brad Kennan@Starter Dealership 12/27/2000

Create a New: Find:

NAVIGATE:

- Home
- Planner
- Inbox
- Clients
- Inventory
- Client Tickets
- Deals
- Sales Tools
- Admin

RECENT:

- DEAL #11396
- DEAL #11174
- CT #11202
- DELBERT BECKER
- BRAD BENTON

CLIENT TICKET #10329 FOR BRAD KENNAN

This Client Ticket is over 24 hours old, and cannot be changed.

CLIENT TICKET INFORMATION View ☒ General ☐ Extended Information

Created On: 10/12/2000 10:40

Status: In: ☐ Out: ☒ Why did they contact us? -Edit What did they do? -Edit

Salesperson: Type: Weather:

ITEMS INTERESTED IN

	Stock #	Year	Make	Model	Color	List Price	Age
[Remove] <input checked="" type="radio"/>	VT5353	1995	Chevrolet	Blazer		\$13800	1535 days
[Remove] <input type="radio"/>	VT5353	1995		PICK-UP 400D		\$	1535 days

TRADE-INS

	Stock #	Year	Make	Model	Color	ACV
[Remove] <input checked="" type="checkbox"/>	VV1236	1996	BMW	3-Series		\$12300

Done Internet

FIG. 10 613

Creating New Item - Microsoft Internet Explorer

EDITING ITEM - Save | Save and New | Save and Close | Close

Source: <- Source ->

Status: <- Status ->

Location: (-Select A Location-)

Classification: (-Select A Classification-)

Stock Number:

Year: <- Year ->

Make: <- Manufacturer ->

Model:

Model Code:

VIN Number:

Transmission Type: ☒ Automatic ☐ Standard

Description:

Engine Type: ☒ Gas ☐ Diesel

Engine Size:

Condition: <- Condition ->

Mileage:

Interior Color:

Exterior Color:

Trim:

PRICING INFORMATION Save Close

List Price: \$

Markup: \$

Cost/ACV: \$

Average Wholesale: No Values Set

Average Retail: No Values Set

FINANCING INFORMATION Save Close

Amount Financed: \$

Term: Months

Replacement Date:

Rate: %

Loan Pay-off: \$

Financing Note:

Financing Type: (-Select A Type-)

Payment: \$

Residual: %

Good Until: mm/dd/yyyy

BOOK VALUES Save Close

Black Book:

NADA:

	Retail:	Wholesale:		Retail:	Wholesale:
Clean: \$	0	0	Retail: \$	0	
Average: \$	0	0	Trade-In: \$		0
Rough: \$	0	0	Loan Value: \$		0

Kelly Blue Book

Retail: \$	Wholesale: \$
0	0

FIG. 11

615

Inventory - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Back Forward Stop Home Search Favorites History

Address http://www.autoclick.com/ItemTools/Inventory.asp?InventoryView=&ViewType=Inventory&EmployeeID=5&Stock Links »

SUPPORT | CONTACT US | HELP | LOGOUT

AUTOCLICK.com FOR Brad Kennan@Starter Dealership 12/27/2000

Create a New: Find:

VIEW INVENTORY LOCATES DEALER TAGS

NAVIGATE:

- Home
- Planner
- Inbox
- Clients
- Inventory
- Client Tickets
- Deals
- Sales Tools
- Admin

RECENT:

- DEAL #11396
- DEAL #11174
- CT #11202
- DELBERT BECKER
- BRAD BENTON

Stock # Year Make Model Source Status Age

<- Year -> <- Manufacturer -> Please select Manufacturer <- Source -> Stock Days

	Stock #	Year	Make	Model	Color	List Price	Age	Status
[Edit] [Delete]	VW1236	1996	BMW	3Series			76	Stock
[Edit] [Delete]	BM1402c	1995	Chevrolet	Suburban			146	Stock
[Edit] [Delete]	1b78762	2000	Volkswagen	Cabriolet			195	Stock
[Edit] [Delete]	10463	2000	Chevrolet	C/K 1500	Lt Pewter		198	Stock
[Edit] [Delete]	T0591	2000	Chevrolet	C/K 3500	WHITE		205	Stock
[Edit] [Delete]	50623	2000	Oldsmobile	Intrigue			205	Stock
[Edit] [Delete]	T0591	2000	Chevrolet	C/K 3500	FROST WHITE		205	Stock
[Edit] [Delete]	bm2006	1996	Jeep	Wrangler			205	Stock
[Edit] [Delete]	BM2000	2000	Chevrolet	Camaro			205	Stock

VIEWING PAGE 1 OF 130 GO TO PAGE GO

Done Internet

FIG. 12

621

Deal - Microsoft Internet Explorer

File Edit View Favorites Tools Help [Send](#)

Back Forward Stop Home Search Favorites History Print Print Preview Print Setup

Address <http://www.autoclick.com/DealTools/Deal.asp?DealID=11174&EmployeeID=5> Go Links

Inbox
Clients
Inventory
Client Tickets
Deals
Sales Tools
Admin

RECENT:
 GREG & DEBBIE DENHOLM
 DEAL #11174
 CT #11202
 DELBERT BECKER
 BRAD BENTON

This deal is too old to be accepted. Please renegotiate the deal if you wish to accept it.

[Print Worksheet](#) [Print Presentation](#)

DEAL INFORMATION
 Deal Created On 12/8/2000 At 13:22
 Deal Status: Active
 Comment:

ITEMS INTERESTED IN

	Stock #	Year	Make	Model	Color	List Price	Age
Edit	992	2000	BMW	7-series	black	\$64,000.00	211 days

WORKSHEET

Cost:	\$61,000.00
Mark-Up:	\$2,000.00
Total:	\$63,000.00
Accessories:	
Total Accessory Cost:	\$0.00
Total Accessory List:	\$0.00
Total w/Accessories Cost:	\$63,000.00
Total w/Accessories List:	\$64,000.00
Sub-Total ACV(s):	\$0.00
Raise ACV:	\$0.00
Total ACV:	\$0.00
Total w/Accessories Cost:	\$63,000.00
Trade Allowance:	\$0.00
Difference:	\$63,000.00

BUY ORDER

Total Cars and Accessories:	\$64,000.00
Total Trade-In or Discount:	\$1,000.00
Difference:	\$63,000.00
Administrative Fee:	\$0.00
Service Contract:	\$0.00
SUBTOTAL:	\$63,000.00
Sales Tax:	5.75 % \$3,622.50
Gas Guzzler Tax:	0.00 % \$0.00
Luxury Tax / Other:	0.00 % \$0.00
TOTAL:	\$66,622.50
Balance Owed on Trade:	\$0.00
Deposit:	\$0.00
Rebate:	\$0.00
BALANCE DUE:	\$66,622.50

LeaseStar.com
 ONLINE LEASING SOLUTIONS

Internet

FIG. 13

623

Presentation Screen - Microsoft Internet Explorer

Vehicle Information

Location: Starter Dealership
Year: 2000
Make: BMW
Model: 7-series
Model Code: 740i
VIN Number: 12345678901234567
Mileage: 0
Interior Color: black
Exterior Color: black
Trim: leather
Transmission: Automatic
Speeds: 0
Engine Type: Gas
Engine Size: 6

No Graphic Available

Options:

Deal Information

List Price: \$64,000.00
Trade Allowance / Discount: \$1,000.00

Difference: \$63,000.00

E-Mail Deal Print Deal Accept Deal Cancel

FIG. 14

631

Finalize Deal - Microsoft Internet Explorer

FINALIZE THE DEAL - Cancel

FINANCING INFORMATION FOR SOLD VEHICLE [992]

Financing: Term: Months

Rate: % Residual: % Payment:

Replacement Date:

DISTRIBUTE ACV DISCOUNT:

Total ACV Discount to Distribute: \$0.00

Remaining to Distribute: \$0.00

Finalize Deal

Notes: To finalize the deal, edit the list prices for the trade-ins and complete the financing information about the item that is being sold. Then if you have any Additional ACV to distribute, make sure to distribute it to the appropriate trades and then click the FINALIZE DEAL Button.

FIG. 15

637

Dashboard - Microsoft Internet Explorer

File Edit View Favorites Tools Help Send

Back Forward Stop Reload Search Favorites History Print Mail Stop

Address http://www.autoclick.com/Dashboard.asp?EmployeeID=5 Go Links

SUPPORT | CONTACT US | HELP | LOGOUT

AUTOCLICK.com FOR Brad Kennan@Starter Dealership 12/27/2000

Create a New: [Icons] Find: [Input]

NAVIGATE:

- Home
- Planner
- Inbox
- Clients
- Inventory
- Client Tickets
- Deals
- Sales Tools
- Admin

RECENT:

- GREG & DEBBIE DENHOLM
- DEAL #11174
- CT #11202
- DELBERT BECKER
- BRAD BENTON

MY HOME

CLIENTS Active Managed All

I	Name	E-Mail Address
+	Dakan, Mike And Kayleen	swallace@columbus.rr.com
+	Deaver, Scott	swallace@columbus.rr.com
+	DENHOLM, GREG and DEBBIE	swallace@columbus.rr.com
+	Dent, Buck	
+	DROSTE, Cheryl	swallace@columbus.rr.com
+	DROSTE, Cheryl	swallace@columbus.rr.com
+	DUNKEL, GARY	swallace@columbus.rr.com
+	Dunlap, John And Kim	swallace@columbus.rr.com
+	Eversole, Bob	swallace@columbus.rr.com
+	Ferguson, Charles	swallace@columbus.rr.com

VIEWING PAGE 1 OF 9 GO TO PAGE 2

MY APPOINTMENTS

Today

13:00 - 13:30 Test Appointment

MY TASKS

☐ Test Task (12/27/2000,)

Done Internet

FIG. 16

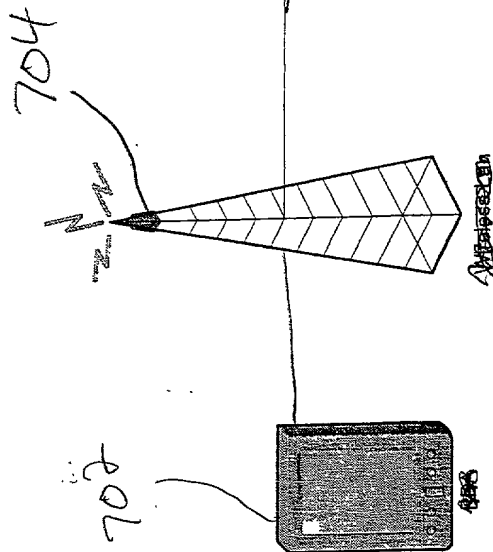
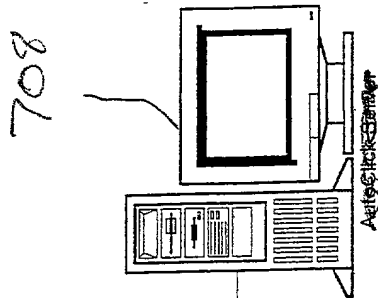
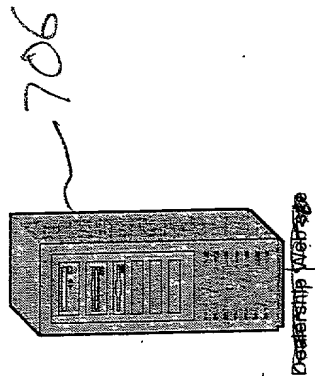
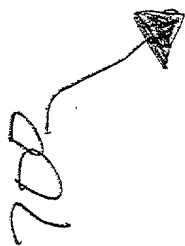


FIG. 17

